



## Winterhawk Manufacturing for SAP Risk and Assurance Management: Offering Overview



An SAP focused consulting practice

Specialists in Data, Financial and Regulatory Protection.

### Supporting organizations in:

- Governance Risk & Compliance
- Sustainability, Industry & Regulatory Assurance
- Business Assurance, Internal Controls
- Data Protection
- Regulations
- Sanctions
- Cyber Threat Management
- Application Security
- Access and Identity & Access Management (IAM)
- Process Automation (RPA, A.I, ML ..)



English, Swedish,  
Danish, French,  
Spanish and  
Portuguese  
speaking resources

# Breadth of Risk & Regulation Package – Manufacturing

Winterhawk have a broad ready to use risk, regulation and control **content pack** for SAP Risk and Assurance Management, for the **Manufacturing industry**. We can apply these via SAP Business Content Hub, or directly to your tenant systems. The initial baseline pack is a subset of this broader content.

We also have end-to-end implementation and consulting services for the solution.

This will give you a cost effective, comprehensive, best fit outcome, with a direct link to business objectives, and a rapid time to system operational effectiveness.

Winterhawk website page for SAP Risk and Assurance Management services  
<https://winterhawk.com/sap-grc/fcm>

**Deployment and ongoing support service**  
(excludes SAP Risk and Assurance license: SAP will provide)

- ✓ Winterhawks’ **SAP Risk and Assurance Management Support Service** includes a cost-free solution deployment if used with the continued management and maintenance of the platform. Avoids Capex costs.

**Service** includes;

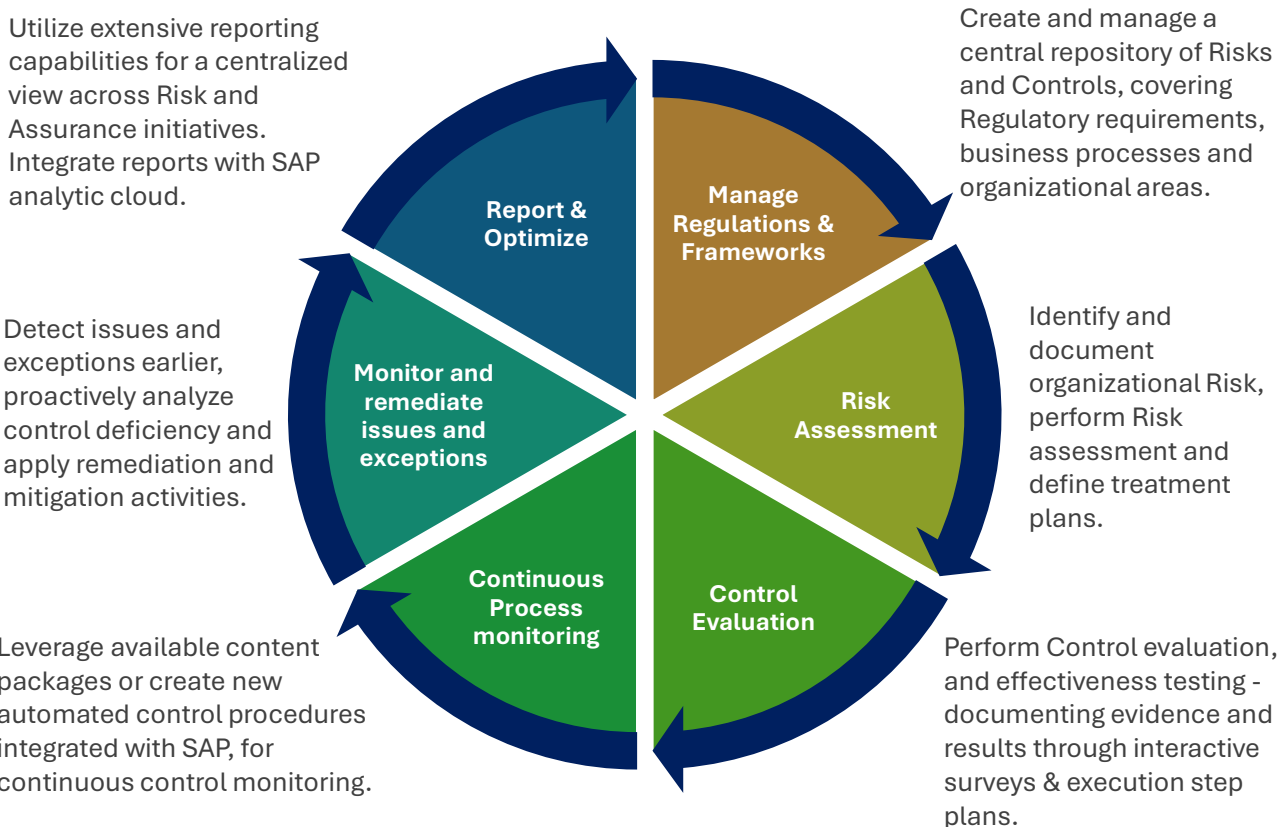
- ✓ A proactive approach to solution monitoring, maintenance and change management.
- ✓ Benefits from a team of experts for root cause analysis and ongoing subject matter expertise.
- ✓ A service that is tailored to meet each organizations size, scale and objectives.
- ✓ Ongoing management reporting with named and accountable resources.
- ✓ Continuous improvement through solution enhancements and content management.
- ✓ Provide greater confidence in governance and compliance initiatives.
- ✓ Support continued organizational maturity and migration from manual to automated control monitoring.

| Bronze       | Silver       | Gold         | Platinum     |
|--------------|--------------|--------------|--------------|
| 10hrs a week | 20hrs a week | 30hrs a week | 40hrs a week |

Note: systems other than S/4HANA require additional services to implement back-end control automation.

# SAP Risk and Assurance Management

SAP Risk and Assurance Management is an enterprise-wide public cloud solution, enabling organizations to centrally manage, execute and report across their enterprise Risk & Controls initiatives. The platform provides robust automation and integration capabilities with SAP from control evaluation, process & regulation management and reporting.



# Breadth of Risk & Regulation Package – Manufacturing

## Why?

Helping clients protect their business with automated control and compliance monitoring to improve the effectiveness of their internal control processes across SAP and non-SAP systems, and tightly align them with risk prevention and efficiency requirements.

## Value / ROI

Automation of compliance & control activities to reduce efforts & costs;

- ✓ A singular platform to manage enterprise Risk & Controls
- ✓ Increase control visibility & transparency for better & quicker action with automated control monitoring.
- ✓ Improved confidence & business process performance with best practice workflows and best-in-class reporting
- ✓ Content deployed for exception-based control monitoring.
- ✓ Typically, a 75% reduction in manual effort is achieved by managing by exceptions.

### Regulatory & Risk Package

#### SAP Risk & Assurance Management (RAM) Manufacturing

- ✓ Fixed Price
- ✓ Rapid Deployment (up & running in less than 1 week)
- ✓ Licensed
- ✓ Hosted
- ✓ Managed Service
- Includes a continuous build out of controls and frameworks, process automation & A.I capabilities may also be harnessed.



## Regulations, Act's, Frameworks, Policies, Standards

- ISO 9001 Quality
- ISO 14001 Environment
- ISO 45001 Occupational Health & Safety
- The Restriction of Hazardous Substances (RoHS)
- The Registration, Evaluation, Authorization & Restriction of Chemicals regulation (REACH)
- Underwriter Laboratories (UL) - UL 94 governs the flammability of plastics
- American Society for Testing and Materials (ASTM) - E1527-13 Governing environmental and engineering standards
- Canada Consumer Product Safety Act (CCPSA)
- Canada Occupational Health and Safety Regulations
- USA : NAICS Sectors 31-33: Manufacturing :
  - Aerospace (NAICS 332 & 336)
  - Chemical Manufacturing (NAICS 325)
  - Computer and Electronic Products (NAICS 334)
  - Food Processing (NAICS 311)
  - Furniture Manufacturing (NAICS 337)
  - Metals: Primary (NAICS 331) and Fabricated (NAICS 332)
  - Mineral Processing: Non-metallic (NAICS 327)
  - Petroleum (NAICS 324)
  - Pharmaceutical and Medicine (NAICS 3254)
  - Plastics and Rubber Products (NAICS 326)
  - Printing and Related Support Activities (NAICS 323)
  - Ship and Boat Building (NAICS 3336)
  - Textile Manufacturing (NAICS 313)
  - Wood Product and Paper (NAICS 321 & 322)
- Health and Safety (Safety, Occupational Health)
- Human Rights (Compliance, Ethics, Equal Opportunities, Resettlement/Compensation, Encroachment, Damage)
- Tax Management (Relationships with Authorities, Compliance, Audits)
- Local Buying & Vendor management (Equipment, Security, Assessment's)
- US Foreign Corrupt Practices Act (FCPA), 1977
- Anti-Bribery and Anti-Corruption Policies, Anti Money Laundering
- Sarbanes Oxley, 2002 (and other ICFR variants)
- GDPR, 2016
- US Dodd-Frank Act
- NIST Cybersecurity Framework COBIT

## Solution Value

### Regulatory control definition

- Links controls to regulations, processes, organisations, and automated or manual procedures.
- Documents control information, such as descriptions, significance, control risk levels, control groups, and owners.

### Configurable automated procedures

- Schedules tasks to run automatically against target systems. Customises business parameters to assign automated controls to each regulation.

### Dynamic issue creation

- Recreates issues with customisable logic when failures occur, then determines next steps needed to close issues.
- Drills down into issues to determine relevance and severity as they relate to controls and financial reporting.





# Winterhawk has Offerings in Other Industries:

## RAM packages:

- ✓ Cybersecurity
- ✓ Retail
- ✓ Mining
- ✓ Manufacturing
- ✓ Construction
- ✓ Building Materials
- ✓ Engineering
- ✓ Aerospace
- ✓ Environment & Agriculture
- ✓ Sports
- ✓ Wholesale Distribution
- ✓ Banking
- ✓ Insurance
- ✓ Logistics
- ✓ Consumer Goods
- ✓ Food & Beverage
- ✓ Mill & Paper
- ✓ Energy
- ✓ Life Science
- ✓ Automotive
- ✓ Chemicals
- ✓ Defence
- ✓ Aviation
- ✓ Telecommunications
- ✓ All Packages above can include ESG Regulations & Controls (CSRD, SASB, GRI ..)

## Value

- ✓ Low total cost of ownership
- ✓ Simple infrastructure – Ready to use in days
- ✓ Rapid Deployment
- ✓ Smoother digitalization, finance/digital transformation
- ✓ Ease of use, intuitive user interface
- ✓ Standardised best practice approach
- ✓ Access to expanding consumable content
- ✓ In line with SAP strategy, customer strategy
- ✓ Leverages SAP Business Technology Platform (BTP) capabilities

**Unique** -> Content

**Relevant** -> for all Mid-Market & LE

**Cost** -> Low Price of Entry / Fast ROI

**Value** -> Recurring Revenue, SAP SLT visibility & backing (especially on Sustainability)

**Partner** -> License Discounts

# THANK YOU



Assurance in an uncertain world

Website:  
[www.Winterhawk.com](http://www.Winterhawk.com)



LinkedIn:  
Company Page



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